



TRUST & COMPLIANCE

A practical framework for trusted international trade, sourcing,
brokerage and business facilitation

OUR COMMITMENT

We seek to connect qualified commercial counterparties through a structured process that emphasizes integrity, transparency, confidentiality, responsible business practices and appropriate due diligence.

AFRICA GLOBAL TRADE LINK LTD

International Trade & Business Facilitation

Connecting Markets. Creating Opportunities.



01 | PURPOSE & SCOPE

A clear trust layer around commercial introductions

The Trust & Compliance Centre is the compliance-focused framework supporting Africa Global Trade Link Ltd's international trade, sourcing, brokerage and business-facilitation activities. It translates the company's stated commitment to integrity, professionalism, confidentiality, transparency and responsible business into a practical pre-engagement and transaction-screening process.

- Applies to commercial introductions, sourcing, procurement support, brokerage and market-access activities.
- Supports transactions involving minerals and metals, machinery and heavy equipment, vehicles and transport, industrial products, commodities, and other legally traded products.
- Uses a proportionate approach: the level of review should reflect the product, transaction, jurisdiction, counterparty and risk indicators.
- Does not replace independent legal, financial, technical, tax, customs or regulatory advice.

SOURCE-BASED POSITION

The corporate profile states that counterparties may be requested to provide company registration, authorized-representative identification, business licences, product documentation, technical specifications, certificates of origin/analysis, import-export and compliance documentation, and responsible-sourcing documentation.

02 | TRUST PRINCIPLES

The standards that guide commercial engagement

PRINCIPLE	PRACTICAL APPLICATION
Integrity	Use accurate information and avoid misleading representations.
Professionalism	Keep communications, records and introductions organized and businesslike.
Confidentiality	Protect commercially sensitive information and disclose it only on an appropriate basis.
Transparency	Make roles, mandates, documents, fees and material conditions clear.
Reliability	Use a consistent process for screening, documentation and follow-up.
Responsible business	Consider legality, licensing, sanctions, import/export controls and responsible sourcing.



03 | COUNTERPARTY DUE DILIGENCE

Know the business before advancing the relationship

The Centre organizes preliminary due diligence around six practical questions:

1. Who is the legal entity or individual counterparty?
2. Who is authorized to represent the counterparty?
3. What product, service, mandate or commercial opportunity is being presented?
4. Can the key business and product documents be reasonably substantiated?
5. Are there licensing, import/export, sanctions, regulatory or responsible-sourcing concerns that require further review?
6. What additional independent verification is appropriate before the parties proceed?

Typical documentary evidence may include:

- Company registration / incorporation information
- Identification of authorized representatives
- Business or sector licences, where applicable
- Product specifications and supporting documentation
- Certificates of origin or analysis, where applicable
- Import/export and compliance documentation
- Responsible-sourcing documentation, where relevant
- Inspection, laboratory, legal, financial, customs or technical verification when necessary

04 | TRANSACTION SCREENING & CONTROL POINTS

From requirement to commercial relationship

01 — Requirement	Capture product, technical, quantity, quality, budget, destination and delivery requirements.
02 — Search	Identify potential suppliers, buyers, manufacturers or commercial partners.
03 — Preliminary screening	Review available information and identify missing or inconsistent information.
04 — Matching	Identify potentially suitable counterparties based on the mandate.
05 — Introduction	Connect parties and facilitate initial communication.
06 — Independent due diligence	Parties verify the counterparty, product, documentation, finances and regulatory position as appropriate.
07 — Contract & execution	Parties negotiate, contract and execute directly or through agreed structures.
08 — Escalation / close	Material concerns are documented and escalated before further engagement where appropriate.
CONTROL PRINCIPLE	



A commercial introduction is not the same as a guarantee of the counterparty, product, payment, delivery or contractual performance. The corporate profile expressly places independent due diligence and appropriate professional advice with the parties.

05 | RED-FLAG REVIEW & ESCALATION

Pause when the facts do not support the transaction

- Identity, ownership or authority cannot be reasonably established.
- Material documents are missing, inconsistent, altered or difficult to verify.
- A product or transaction appears to require a licence, permit or regulatory approval that has not been demonstrated.
- A counterparty requests unusual payment, documentation or communication arrangements without a clear commercial basis.
- There are unresolved sanctions, export-control, customs or regulatory concerns.
- Product origin, ownership, quality, quantity or chain-of-custody information cannot be reasonably supported.
- A material commercial claim cannot be independently substantiated.

Escalation path

7. PAUSE — do not advance the affected step until the issue is understood.
8. DOCUMENT — record the concern, source of information and outstanding evidence.
9. VERIFY — seek appropriate independent or specialist verification.
10. DECIDE — determine whether the relationship can proceed under the applicable mandate and controls.
11. CLOSE / REFER — where appropriate, discontinue the affected engagement or refer the matter to qualified legal, financial, customs, technical or compliance professionals.

06 | RESPONSIBLE TRADE & VERIFICATION

Independent checks where the transaction warrants them

The corporate profile recognizes that some transactions require specialist support. Depending on the nature and risk of the transaction, independent professionals or specialist organizations may support laboratory testing, inspection, legal verification, financial verification, customs compliance, regulatory review or technical assessment.

PROPORTIONALITY

Verification should be matched to the transaction. Higher-value, higher-complexity or higher-risk engagements may require deeper documentary and independent checks before commercial commitments are made.

07 | ROLES & RESPONSIBILITIES

Clear boundaries protect all parties



PARTY	CORE RESPONSIBILITY
Africa Global Trade Link Ltd	Facilitates introductions, sourcing and business communication within the agreed mandate; applies a structured trust-and-compliance approach; does not automatically guarantee third-party performance.
Buyer / Seller / Supplier / Manufacturer	Provides accurate information and documents; performs independent due diligence; confirms authority, ownership, product status and contractual obligations.
Specialist professionals	Provide independent legal, financial, technical, laboratory, inspection, customs or regulatory services where engaged.
Contracting parties	Negotiate and execute contracts, payments, delivery and other obligations according to their agreed terms and applicable requirements.

08 | TRUST & COMPLIANCE CHECKLIST

Minimum evidence map for a new commercial engagement

CHECK	EVIDENCE / QUESTION	STATUS
Counterparty identity	Legal name / registration / contact / authorized representative	☐
Commercial mandate	Product, quantity, quality, budget, destination, delivery and scope	☐
Product evidence	Specifications, origin, certificates, inspection/testing where applicable	☐
Licensing	Relevant business, import/export or sector licences where applicable	☐
Compliance	Sanctions / regulatory / customs / export-control considerations	☐
Responsible sourcing	Origin, responsible-sourcing or chain-of-custody evidence where relevant	☐
Verification	Independent legal, financial, technical, laboratory or inspection checks as needed	☐
Contracting	Clear parties, scope, responsibilities, fees and transaction terms	☐
Records	Retain material documents and decision/escalation records according to internal requirements	☐

09 | CONFIDENTIALITY, RECORDS & INFORMATION HANDLING

Protect commercially sensitive information



- Share information only with relevant parties and for legitimate commercial purposes.
- Use the agreed communication channels and preserve material transaction correspondence.
- Keep documentary evidence organized so that the basis for a commercial introduction can be understood later.
- Limit circulation of sensitive commercial, technical and identity information to those who need it for the transaction.
- Where a matter requires specialist verification, provide the specialist with the minimum information reasonably necessary for the assignment.

10 | CORPORATE BOUNDARY & DISCLAIMER

What the Trust & Compliance Centre does — and does not — represent

Africa Global Trade Link Ltd operates as an international trade, sourcing, brokerage and business-facilitation company. The applicable written agreement or commercial mandate determines the company's role in a particular transaction.

Unless expressly agreed otherwise, the company does not guarantee the performance, financial capacity, product quality, quantity, ownership, documentation, delivery, payment or contractual obligations of any third party. Buyers, sellers, suppliers, manufacturers and other counterparties remain responsible for independent due diligence and appropriate legal, financial, technical, tax, customs, regulatory and compliance advice.

Transactions remain subject to applicable laws, regulations, licensing requirements, sanctions screening, import/export controls and responsible business practices.

IMPORTANT

This document describes the Trust & Compliance Centre framework and should be read together with the specific written agreement, mandate and transaction documents applicable to each engagement.



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MINERALS | MACHINERY | VEHICLES | EQUIPMENT | COMMODITIES | SOURCING | BROKERAGE

WE CONNECT. WE FACILITATE. WE CREATE OPPORTUNITIES.