



AGTL SERVICE OVERVIEW

Sourcing Services

Finding the right products. Connecting the right suppliers.

Finding a product is easy. Finding the right supplier is the job.

AGTL provides structured international sourcing support for businesses seeking reliable products, equipment, manufacturers, suppliers and commercial opportunities across Africa and global markets. We go beyond simply searching for products we identify potential sourcing opportunities according to your specific commercial requirements and connect you with potentially suitable suppliers, manufacturers, sellers and partners.

WHAT WE SOURCE

Minerals & Metals • Machinery & Heavy Equipment • Vehicles & Transport • Industrial Products & Plant • Electrical & Mechanical Equipment • Spare Parts & Components • Agricultural Commodities • Specialised & Project Requirements

Representative sourcing includes trucks, SUVs, pickups, trailers, mining and construction machinery, processing equipment, generators, pumps, compressors, industrial components and agricultural commodities, subject to mandate, availability and due diligence.

OUR SOURCING PROCESS

- 01 — Requirement:** Define product specifications, technical requirements, quantity, quality, budget and destination.
- 02 — Market Search:** Identify potential suppliers, manufacturers, sellers and relevant opportunities.
- 03 — Preliminary Screening:** Review available company, product, technical and commercial information.
- 04 — Matching:** Identify potentially suitable counterparties against your requirements.
- 05 — Introduction:** Facilitate contact and initial communication between relevant parties.
- 06 — Opportunity Development:** Support the parties through due diligence, negotiation and contracting.

WHY USE AGTL FOR SOURCING?

- **Global Reach** — Africa, the Middle East, Asia, Europe and the Americas
- **Requirement-Driven** — searches structured around defined commercial and technical requirements
- **Multi-Sector Capability** — minerals, machinery, vehicles, industrial products and commodities
- **Commercial Connections** — between buyers, sellers, manufacturers, suppliers and strategic partners
- **Responsible Sourcing** — company registration, licences, certificates and compliance documentation reviewed where required

FROM REQUIREMENT TO OPPORTUNITY

Whether you need equipment for a project, industrial machinery, commercial vehicles, raw materials, commodities, specialised products or a qualified supplier, AGTL helps transform a defined requirement into potential commercial connections.

WE CONNECT. WE FACILITATE. WE CREATE OPPORTUNITIES.

Start Your Sourcing Request

Tell us what you need — AGTL will identify potential sourcing opportunities and suitable commercial connections.

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