



AGTL SERVICE OVERVIEW

Procurement Services

Turning approved requirements into structured purchasing.

From an approved requirement to a completed purchase — coordinated, documented, followed through.

AGTL provides structured procurement support for businesses seeking to obtain products, equipment, machinery, vehicles, materials and specialised goods from suitable suppliers and manufacturers across Africa and international markets. While sourcing focuses on finding potential suppliers, procurement focuses on the purchasing process itself from an approved requirement through supplier engagement, quotation evaluation, commercial coordination, documentation and delivery follow-up.

WHAT WE PROCURE

Minerals & Metals • Machinery & Heavy Equipment • Vehicles & Transport • Industrial Products & Plant • Electrical & Mechanical Equipment • Spare Parts & Components • Agricultural Commodities • Project & Specialised Procurement

Representative requirements include trucks, SUVs, pickups, trailers, mining and construction equipment, processing plants, generators, pumps, compressors, industrial components, spare parts and agricultural commodities, subject to specifications and applicable regulations.

OUR PROCUREMENT PROCESS

- 01 — Procurement Request:** Receive and clarify approved specifications, quantity, quality, budget, destination and timeline.
- 02 — Supplier Identification:** Identify potentially suitable manufacturers, suppliers and distributors.
- 03 — RFQ & Quotation:** Coordinate requests for quotation and collect commercial and technical information.
- 04 — Comparison & Verification:** Organise quotations and supplier documentation for review.
- 05 — Negotiation Support:** Facilitate communication on price, specifications, payment terms and warranty.
- 06 — Order & Delivery Coordination:** Support purchase-order coordination, documentation and delivery follow-up.

WHY USE AGTL FOR PROCUREMENT?

- **Structured Process** — a clear workflow from requirement to purchasing and delivery coordination
- **Supplier Network** — access to potential manufacturers, suppliers and distributors
- **Multi-Sector Capability** — industrial, commercial, transport, mining and agricultural requirements
- **Commercial Coordination** — facilitated communication among buyers, suppliers and logistics partners
- **Documentation Awareness** — relevant certification, import-export and compliance documentation reviewed where required

FROM APPROVED REQUIREMENT TO DELIVERY

AGTL helps businesses organize and facilitate procurement requirements by connecting approved buyers with potentially suitable suppliers and supporting the commercial process through the agreed procurement mandate.

WE CONNECT. WE FACILITATE. WE CREATE OPPORTUNITIES.

Start Your Procurement Request

Send us your approved requirement, specifications, quantity, destination, timeline and preferred commercial terms.

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