



AGTL SERVICE OVERVIEW

Brokerage Services

Connecting the right buyers, sellers, manufacturers and partners.

A qualified introduction is worth more than a hundred cold contacts.

Africa Global Trade Link Ltd (AGTL) provides structured international brokerage and commercial facilitation, connecting qualified buyers, sellers, manufacturers, suppliers, distributors, investors and strategic partners across Africa and international markets. We turn commercial requirements into relevant business connections facilitating introductions, communication and the early stages of a commercial relationship.

OUR BROKERAGE ROLE

AGTL acts as a commercial bridge between counterparties seeking legitimate business opportunities, identifying and connecting suitable parties according to defined requirements, market needs, products and objectives. Our brokerage activities include:

- **Buyer–Seller Introductions** — connecting potential buyers with relevant sellers and suppliers
- **Manufacturer Connections** — introducing manufacturers to buyers, distributors and new markets
- **Supplier Representation** — helping suppliers identify commercial opportunities
- **Market Access** — linking businesses with customers, distributors and partners
- **Project & Investment Connections** — introducing project stakeholders, equipment providers and investors
- **Commercial Partner Search** — identifying strategic relationships across relevant markets

SECTORS WE COVER

Minerals & Metals • Machinery & Heavy Equipment • Vehicles & Transport • Industrial Products & Plant • Commodities & Raw Materials • Electrical & Mechanical Products • Spare Parts & Components • Procurement & Sourcing

Representative opportunities include trucks, SUVs, pickups, trailers, mining and construction machinery, processing equipment, generators, pumps, compressors, industrial components, and agricultural commodities — always subject to mandate and due diligence.

HOW OUR BROKERAGE WORKS

- 01 — Understand the Mandate:** We confirm product, technical, quantity, quality, budget, destination and delivery requirements.
- 02 — Identify Potential Counterparties:** We search for relevant buyers, sellers, manufacturers or partners.
- 03 — Preliminary Screening:** Available company and commercial information is reviewed as appropriate.
- 04 — Match Opportunities:** Potentially suitable counterparties are identified against the stated requirements.
- 05 — Facilitate the Introduction:** We connect the parties and support initial communication.
- 06 — Commercial Relationship:** The parties proceed with their own due diligence, negotiation and contracting.

OUR MARKET REACH

AFRICA

East Africa • Central Africa • Southern Africa • West Africa
• North Africa

MIDDLE EAST

UAE • Saudi Arabia • Qatar • Oman and other markets

ASIA

China • India • Southeast Asia and other Asian markets

EUROPE & AMERICAS

EU markets • North America • Latin America and other relevant markets

WHO WE SERVE

Buyers

Identify sellers and suppliers, access new markets, source specialised products and build direct relationships.

Sellers & Suppliers

Identify buyers, expand customer networks and present products internationally.

Manufacturers

Reach new markets, identify distributors and explore African market opportunities.

Investors & Project Developers

Connect with suppliers, equipment providers, industrial partners and buyers.

BROKERAGE WITH PROFESSIONAL STANDARDS

AGTL is built on Integrity, Professionalism, Confidentiality, Transparency, Reliability, Partnership and Results. Depending on the transaction, counterparties may be asked to provide company registration, authorised-representative identification, business licences, product documentation, technical specifications, certificates, import/export and compliance documentation, and responsible-sourcing records. Where appropriate, independent specialists may support inspection, laboratory testing, legal and financial verification, customs compliance, or technical assessment.

COMMERCIAL SUCCESS FEES

Where agreed in writing, AGTL may earn a brokerage, introduction, facilitation or success fee in connection with a transaction. The applicable written agreement or commercial mandate defines AGTL's role, responsibilities, fee structure and conditions.

WE CONNECT. WE FACILITATE. WE CREATE OPPORTUNITIES.

Looking for a Buyer, Seller or Strategic Partner?

Send us your requirement — company, product, quantity and destination — and our team will identify potential counterparties and facilitate the introduction.

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