



COMPANY PROFILE

Africa Global Trade Link Ltd

Connecting Markets. Creating Opportunities.

A commercial bridge between Africa and global markets.

Africa Global Trade Link Ltd (AGTL) is an international trade, sourcing, brokerage and business facilitation company connecting qualified buyers, sellers, suppliers, manufacturers, distributors, investors and commercial partners across Africa and international markets. We help businesses identify legitimate commercial opportunities, suitable products and suppliers, potential buyers, strategic partners and new market-access opportunities starting from a clear understanding of each client's specific requirements.

WHAT WE DO

Our services span Business Introduction, Sourcing, Brokerage, Market Access, Trade Facilitation, Procurement Support and Business Development. We help clients identify products, equipment, manufacturers, suppliers, buyers, distributors and business opportunities according to defined commercial requirements.

Business Introduction • Sourcing • Brokerage • Market Access • Trade Facilitation • Procurement • Business Development

MULTI-SECTOR CAPABILITY

Minerals & Metals • Machinery & Heavy Equipment • Vehicles & Transport • Industrial Products & Plant • Commodities & Raw Materials • Electrical & Mechanical Products • Spare Parts & Components • Procurement & Sourcing • Brokerage & Market Access

Representative sourcing areas include trucks, SUVs, pickups, trailers, mining and construction machinery, processing equipment, generators, pumps, compressors, industrial components and agricultural commodities always subject to mandate and due diligence.

AFRICA TO GLOBAL MARKETS

AGTL develops commercial connections across East, Central, Southern, West and North Africa, as well as the Middle East, Asia, Europe, North America and Latin America. Our objective is to help businesses build meaningful international relationships and expand their commercial networks.

AFRICA

East Africa • Central Africa • Southern Africa • West Africa
• North Africa

MIDDLE EAST

UAE • Saudi Arabia • Qatar • Oman and other markets

ASIA

China • India • Southeast Asia and other Asian markets

EUROPE & AMERICAS

EU markets • North America • Latin America and other relevant markets

OUR APPROACH

Requirement • Search • Screening • Matching • Introduction • Business Relationship

We begin by understanding the client's product, technical, quantity, quality, budget, destination and delivery requirements, then identify potential counterparties, conduct preliminary screening, facilitate introductions and support initial communication. The parties remain responsible for their own due diligence, negotiations, contracts and transaction execution.

OUR COMMITMENT

AGTL is built on Integrity, Professionalism, Confidentiality, Transparency, Reliability, Partnership and Results. Depending on the transaction, counterparties may be asked to provide company registration, authorised-representative identification, business licences, product documentation, technical specifications, certificates, import/export and compliance documentation, and responsible-sourcing records. Where appropriate, independent specialists may support inspection, laboratory testing, legal and financial verification, customs compliance, or technical assessment.

OUR PHILOSOPHY

- We do not simply search for products — we search for commercial opportunities.
- We do not simply connect companies — we seek to connect the right companies.
- We do not simply open markets — we seek to create meaningful market access.

WE CONNECT. WE FACILITATE. WE CREATE OPPORTUNITIES.

Let's Start the Conversation

Whatever you need to source, sell, distribute, introduce or explore — tell us the requirement and our team will assess it and identify potential commercial connections.

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